

We Build Buildings. We Build Careers. We Build Communities.







Table Of Contents



We Build Buildings. We Build Careers. We Build Communities.

Mericle •

A Message from our Leasing Team

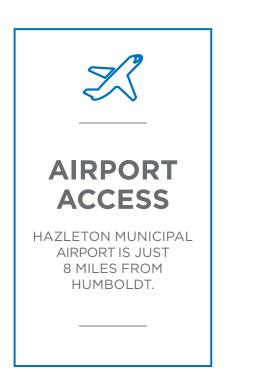
Humboldt Industrial Park, with 14.3 million square feet, is one of the largest and most successful business parks in the Commonwealth of Pennsylvania. The park is home to close to 60 industries and approximately 10,000 employees.

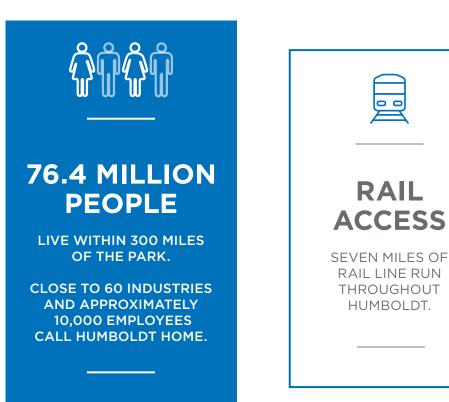
Humboldt consists of approximately 2,600 acres and is located just 1.2 miles from Exit 143 of I-81 and less than 10 miles from the I-81/I-80 interchange. The park was developed by CAN DO, Inc., an award winning, not-for-profit, economic development corporation. Mericle has developed 14 buildings totaling more than 5.25 million square feet in Humboldt.

Our park tenants and build-to-suit clients include Amazon.com, American Eagle Outfitters, Michaels Stores, Simmons Company, Nature's Bounty, E.S. Kluft & Company, Freedom Corrugated, Brake Parts, Inc., and Reynolds Consumer Products. Other prominent park tenants include The Hershey Company, AutoZone, Cargill, FedEx Supply Chain, and U.S. Cold Storage.

Please learn more about Humboldt Industrial Park on the following pages, then call us at 570.823.1100 to request a proposal and/or arrange a park tour. We look forward to hearing from you.

Location & Transportation





Road Access

Humboldt Industrial Park is located near Hazleton, Pennsylvania, just 1.2 miles from Exit 143 of I-81 and 9.2 miles from the I-81/I-80 intersection. The park is within a 300 mile radius of 76.4 million people. Downtown Hazleton and Hazleton's major suburban shopping areas are both just five minutes away.

Air Access

The Wilkes-Barre/Scranton International Airport (AVP) is 37 miles from the park and offers service to several major hubs with one-stop service to hundreds of destinations worldwide. AVP provides direct daily flights to Charlotte, Chicago, and Newark. Carriers include United and American Airlines. AVP is also served by Aviation Technologies, one of the finest fixed base operators in the Northeastern United States. Learn more at flyavp.com.

The Lehigh Valley International Airport (ABE) is 54 miles from Humboldt and provides direct daily flights to Atlanta, Charlotte, Chicago, Newark, Detroit, Orlando, St. Petersburg, and Washington D.C. Learn more at flyabe.com.

The Hazleton area is also served by the Hazleton Municipal Airport (HZL), a full service fixed base operator located just eight miles from Humboldt. Learn more at hazletonfbo.com.

CHECK OUT THE DISTANCES FROM HUMBOLDT TO THESE KEY CITIES.

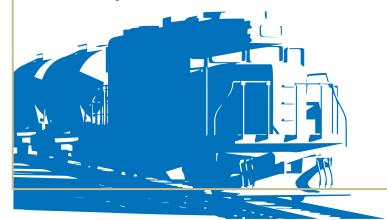
CITY

Wilkes-Barre, PA Scranton, PA Allentown, PA Delaware Water Gap, PA Harrisburg, PA Philadelphia, PA Binghamton, NY Morristown, NJ Port of Newark, NJ New York, NY Baltimore, MD Syracuse, NY Washington, DC Hartford, CT Pittsburgh, PA Boston, MA

Rail Access

Seven miles of rail line, owned and maintained by Reading Blue Mountain and Northern Railroad (RBMN), run throughout Humboldt Industrial Park.

Reading and Northern runs a scheduled railroad six days a week with each customer providing a specific service window for rail deliveries. Reading and Northern is locally owned and is the largest privately owned railroad in Pennsylvania.



MI AWAY

28	
46	
55	
62	
86	
101	
107	
112	
131	
135	
153	
176	
201	
234	
256	
338	



HUMBOLDT INDUSTRIAL PARK

-

22.69 ac

ER CONTRAC

Conneta Frozen 17.35 ac. Gonneta Frozen Products, Inc.

> 0 827 ac.

8 6.99 sc.

Paper

92A

103.120 SF

0

10A-2

3

63

6

@ 17.22 ac

23 9.65 ac.

> **9** 18.881 ac.

> > 0

38.619 a

183

00

SE 2 2ac. 251

(1)_26 ac

(B) 18.98 ec

B PPL Utilities

0

3

J.S. Cold Storag 32.588 ac.

0 0

The Horshey Company 11.28 ac Group

Polyglass G

41.03 ac.

E. S. Kluft & Comp PECO Pallet Pro Con

9 24.58 ac

91,63 ac.

83

New Age Development Available in 1-2 acre lobs

69

ARYZTA

32.5 ac.

35A

528

65

GREATER HAZLETON, PENNSYLVANIA

Humboldt Industrial Park is located in Hazle Township, Luzerne County and East Union Township, Schuylkill County, Pennsylvania.

All properties in blue are owned and/or were developed by Mericle Commercial Real Estate Services.

HUMBOLDT NORTHWEST

6 25.35 ac

() 33.61 ac

Open Area

New Age Development

3 20.4 ac

0

Sewage Treatment Flant

744,000 SF

New Age Development

HUMBOLDT WEST

0 50 ac.

wovens, LLC

0 III

61

0

D CARL

924

() 160,302 SF

52 6 ac

62

28 at

Brake Parts Inc

63

62B

25.39 ac.

25 29 ac.

63

65

32,06 a

6

2 54.12 ac.

New Age Development

9.1 ac. Packaging

() 18.35 ac.







Natural gas service to the park is provided by UGI Utilities Inc. A high-pressure main connects the Humboldt Industrial Park directly to the Transcontinental Pipeline. Normal service is provided through an eight-inch medium-pressure (50 PSI) distribution main.

CAN DO, Inc. supplies quality water throughout the park in 12 and 16-inch ductile iron mains at pressures and flow rates suitable for heavy industrial use. Fire protection is aided by four 1,000,000 gallon standpipes, which ride on the system. Humboldt Industrial Park also features an interconnection with the Hazleton City Authority which provides additional water capacity to supplement the current system. Companies with significant water usage requirements may also connect directly to the Hazleton City Authority which has a larger water system with ample capacity.

Reliable electrical service is provided by PPL Utilities, a national leader in power generation and distribution. PPL can serve customers at the 12kV or 69kV voltage levels. There are three 12kV substations in the area.

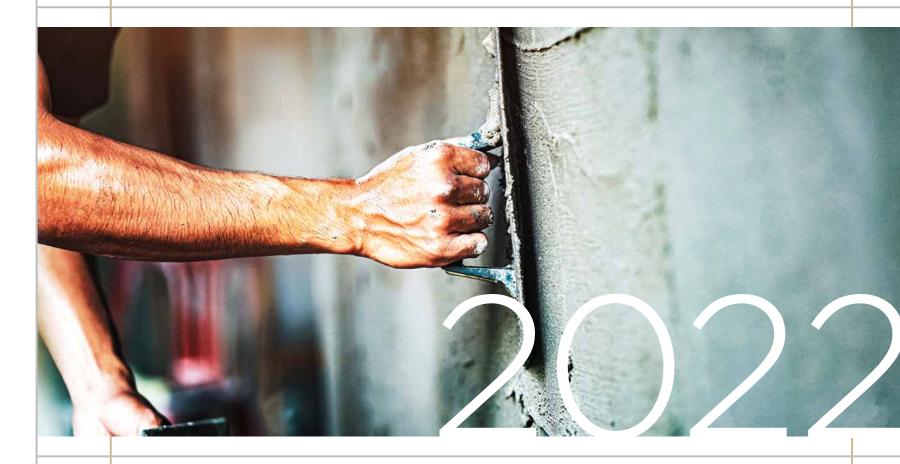
Sanitary sewage service is provided by CAN DO, Inc. Twelve-inch gravity collection lines, as well as 10-inch laterals, allow industries easy access to the system. At the lowest end of the park, CAN DO, Inc. owns and operates the wastewater treatment plant, which is presently sized for 1,000,000 gallons per day. Sanitary sewage within Humboldt Industrial Park North is conveyed by CAN DO, Inc. through the same industrially sized system and treated by the Greater Hazleton Joint Sewer Authority.

NATURAL GAS

WATER

ELECTRIC

SANITARY SEWER



Employment & Unemployment Data

COUNTY	LABOR FORCE	EMP.	UNEMP.	RATE %
Luzerne	157,100	146,400	10,600	6.8%
Schuylkill	64,600	61,000	3,600	5.6% ^{5.ed}
Columbia	33,200	31,700	1,500	4.6% kstats.
Carbon	32,400	30,500	1,900	6.8% 5.6% 4.6% 5.8% 5.8% 6.1%
	287,300	269,600	17,600	6.1%

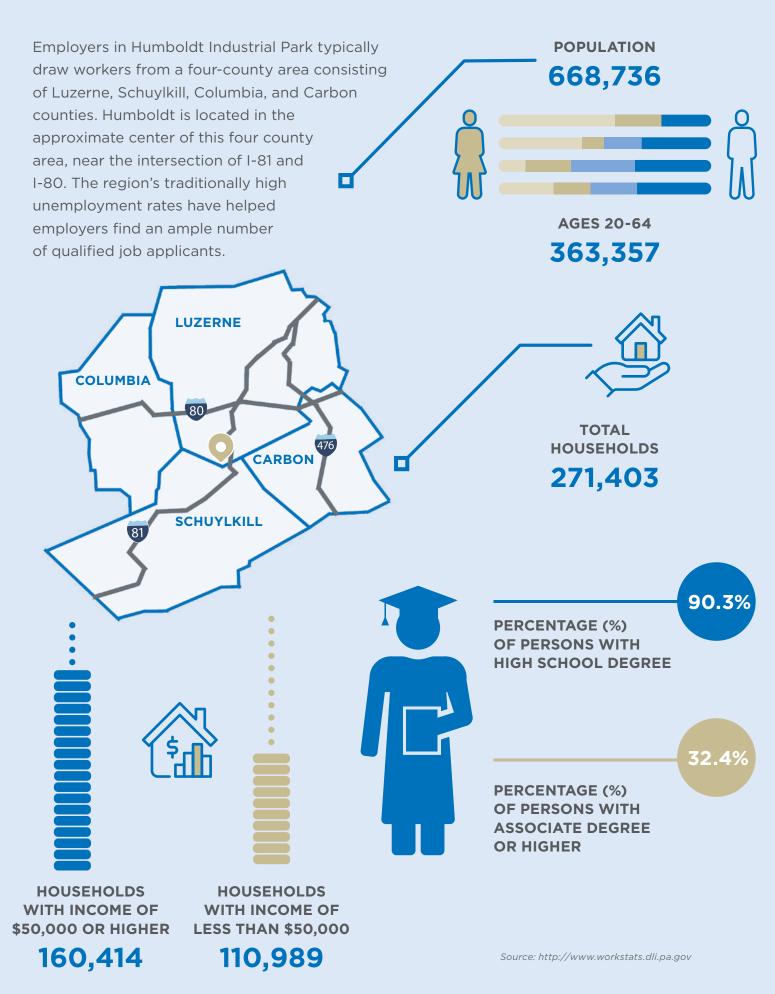
TELECOMMUNICATIONS

Verizon and Frontier Communications Solutions provide state-of-the-art telecommunications systems with 100 percent digital switching and superior communications services, highlighted by an extensive fiber optic network. This system provides a telecommunications platform for voice, data, and video transmissions. The network supports SONET technology for ultra-reliable service to customers with critical requirements.

Workforce & Education

LABOR AVAILABILITY

30 Mile Radius Demographics



HUMBOLDT IS IN THE APPROX. CENTER OF A FOUR COUNTY AREA, NEAR I-81 & I-80

0

Greater Hazleton Employers WITH AT LEAST 100 EMPLOYEES

COMPANY

PRODUCT OR SERVICE

Aspire Bakeries Bemis Company, Inc. Bimbo Bakeries, USA Cargill Cocoa & Chocolate **Cargill Meat Solutions** Citterio USA Corp. E.S. Kluft & Company Fabri-Kal Corporation PFNonwovens Gonnella Frozen Products, LLC. Graham Packaging Iris USA, Inc. Niagra Bottling Co. Silgan White Cap Simmons Company Henkel Consumer Goods (Dial) The Hershey Company Tech Packaging, Inc.

STRIBUT

δ

Amazon.com
American Eagle Outfitters
AutoZone
Bradley Caldwell
Brake Parts, Inc.
FedEx Supply Chain
Michaels
NBTY, Inc.
Romark Logistics
The Packaging Wholesalers
US Cold Storage

Frozen bakery products Extrusion & printing of polyfilm Bakery food products Cocoa products Retail meat processing facility Italian style meat products Manufacturer of luxury mattresses Packaging products Nonwoven fabric Manufacturer of dough for in-store bakeries Manufacturer of plastic containers Storage, pet products, furniture **Bottled Water** Metal closures Mattresses Household laundry products Molded chocolate products Packaging and shrink wrap

Books, consumer products Distributor of clothing & personal care items Northeast distributor of auto parts Distributor of hardware, farm & pet supplies Brake system components Supply chain solutions NE distributor of handcraft products Distributor of vitamins NE distributor of M&M/Mars candy products Corrugated boxes and packaging materials Refrigerated storage

Source: Can DO, Inc.

16



RING

ANUFA





Training Programs

Job training grants will help you reduce your costs in Humboldt Industrial Park.

Mericle will arrange meetings between your leadership team and the officials who coordinate the following programs:

GUARANTEED FREE TRAINING PROGRAM (WEDNETPA)

WORKFORCE INNOVATION AND OPPORTUNITY ACT

Guaranteed Free Training Program

This program provides grants through the Pennsylvania Department of Community and Economic Development (DCED) for essential skills and advanced technology training. The maximum amounts that can be provided are up to \$2,000 per eligible employee, not to exceed \$100,000 per company per eligible fiscal year. To be eligible, employees must be full-time and earn at least \$12.00 per hour.

Training costs must be "reasonable" as defined by market rates and/or other criteria. Regardless of how it is conducted (classroom, online, etc.), each training session must be a minimum of 30 minutes in length.

Training can be provided by a WEDnetPA partner institution, the company's in-house staff, or any third-party provider.





Workforce Innovation & Opportunity Act

This federal program, which is administered by local Workforce Development Boards (WDBs), provides grants to train individuals who meet certain eligibility requirements such as those who recently lost their job or are underemployed. Eligibility requirements include those who:

- were recently laid-off or terminated from employment
- are unemployed
- are collecting Food Stamps or TANF
- are employed and their income is below the self-sufficiency guideline
- are a displaced homemaker
- are homeless

The grant funds can be used for job search and placement, skills assessment and evaluation, counseling, training services for individuals and companies, supportive services, and labor marketing information.



WOGET

 \diamond

EDUCATION

Did you know that there are 16 colleges and universities with approximately 48,000 students within an hour's drive of Humboldt Industrial Park?

This network of higher education provides an invaluable resource for employers and their employees, offering ample opportunity for co-ops, continuing education, customized job training, internships, and recruiting.

The Pennsylvania State University has three satellite campuses within 45 minutes of Humboldt. Penn State's main campus in State College, PA offers a comprehensive program in Supply Chain and Information Systems that ranges from non-degree coursework up to the PhD level. The program is ranked fifth-best in the nation for undergraduate level and seventh-best in the nation for graduate level by U.S. News and World Report.



TOTAL ENROLLMENT WITHIN 60 MILES OF HUMBOLDT

46,702 STUDENTS

SCHOOL	ENROLLMENT	MI AWAY
Penn State - Hazleton	600	5
Luzerne CCCC <i>luzerne.edu</i>	6,669	25
Wilkes University <i>wilkes.edu</i>	5,100	27
King's College ⊕ kings.edu	2,400	28
Bloomsburg University bloomu.edu	8,478	31
Misericordia University misericordia.edu	2,398	40
Penn State - Wilkes-Barre (1997) Wilkesbarre.psu.edu	460	41
University of Scranton (#) scranton.edu	4,957	45
Geisinger Commonwealth School of Med	icine 500	45
Lackawanna College	1,991	45
Penn State - Scranton (#) worthingtonscranton.psu.edu	947	48
Marywood University (#) marywood.edu	2,613	48
Johnson College	497	49
Northampton Community College (2,500	51
Clarks Summit University (#) clarkssummitu.edu	750	55
East Stroudsburg University	5,842	59

Northampton Community College





PennState Scranton



Ten counties. One region. DiscoverNEPA®

Why is Mericle, a real estate developer, promoting Northeastern Pennsylvania's (NEPA's) quality of life? Mericle has been very fortunate to provide commercial space to several hundred companies since 1985, and we are especially proud that more than 20,000 people work in the buildings we've developed in NEPA. However, when companies are going through the site selection process, more factors come into play than just the availability of a certain type of building or site.

Many skilled workers, especially millennials, are drawn to those communities known as great places to live. Northeastern Pennsylvania is close to big cities, but features affordable living, safe neighborhoods, access to recreation, and the opportunity to be heard and make a difference. NEPA is the Northeast's best bet if you are seeking a stressfree, healthy lifestyle complete with thousands of world-class amenities.

We created DiscoverNEPA[™] to showcase all that Northeastern Pennsylvania has to offer. We hope our tenants and other area businesses will use DiscoverNEPA[™] as a tool to recruit talented people and their families to this region.

We invite you to visit DiscoverNEPA.com and to follow us on Facebook, Instagram, and Twitter. Mericle is Northeastern Pennsylvania proud.

11111111111

fy@



SINGLE SOURCE

Mericle is a true master builder, and our employees take responsibility for all phases of your project, from site selection, to design, to excavation, to construction, to fit-out, to property management. In short, we do it all. This unique corporate structure keeps your stress level to a minimum and ensures that your project will be completed on time and on budget.

VALUE

By utilizing the master builder concept, we are able to cut out unnecessary profit centers and provide you with quality, investmentgrade real estate at a very competitive price. Plus, Mericle is the authorized Butler Builder[®] for Northeastern Pennsylvania. This close association with Butler Manufacturing™ Company, the largest manufacturer of preengineered building systems in the United States, means we are able to offer you an unmatched level of innovation and flexibility.

Our in-house design and engineering teams include some of the industry's most experienced professionals in dealing with Butler systems. Every material, coating, part, and process is tested to ensure strict compliance with exact Butler standards.

Mericle Overview

We Build Buildings. We Build Careers. We Build Communities.

SINGLE SOURCE

VALUE

MARKET KNOWLEDGE



Mericle Commercial Real Estate Services has developed more investment grade industrial, flex, and office space than any developer in the history of Northeastern Pennsylvania. We have never missed a client's occupancy deadline.

2

3

THE MERICLE DIFFERENCE



MARKET KNOWLEDGE

Our executive team and the vast majority of our approximately 350 employees are natives of this region. Several of our executives have backgrounds in local economic development and can offer you guidance on incentive financing, employee recruitment, job training, family relocation, community contacts, and much more. We also have strong relationships with local municipalities, permitting agencies, utility companies, and suppliers. This depth of local experience ensures that we complete all aspects of your project smoothly and without delay.

SPEED

Mericle will complete your project faster than competing developers. Our large team of excavation employees works year-round preparing ReadyToGo!™ Sites. This gives us a great inventory of sites that have already been planned, permitted, subdivided, cleared, graded, and compacted. In addition, because Butler systems can be erected quickly and without expensive on-site modifications, we'll cut your construction time by as much as 30% compared to the methods used by competing developers.

AVAILABLE SPACE

We are always building speculative industrial, office, flex, and medical buildings on our ReadyToGo![™] Sites. As such, we have far more existing space available than any other developer in Northeastern Pennsylvania. Whether you need just a few thousand square feet or one million square feet, we will very likely have a property that works for you.

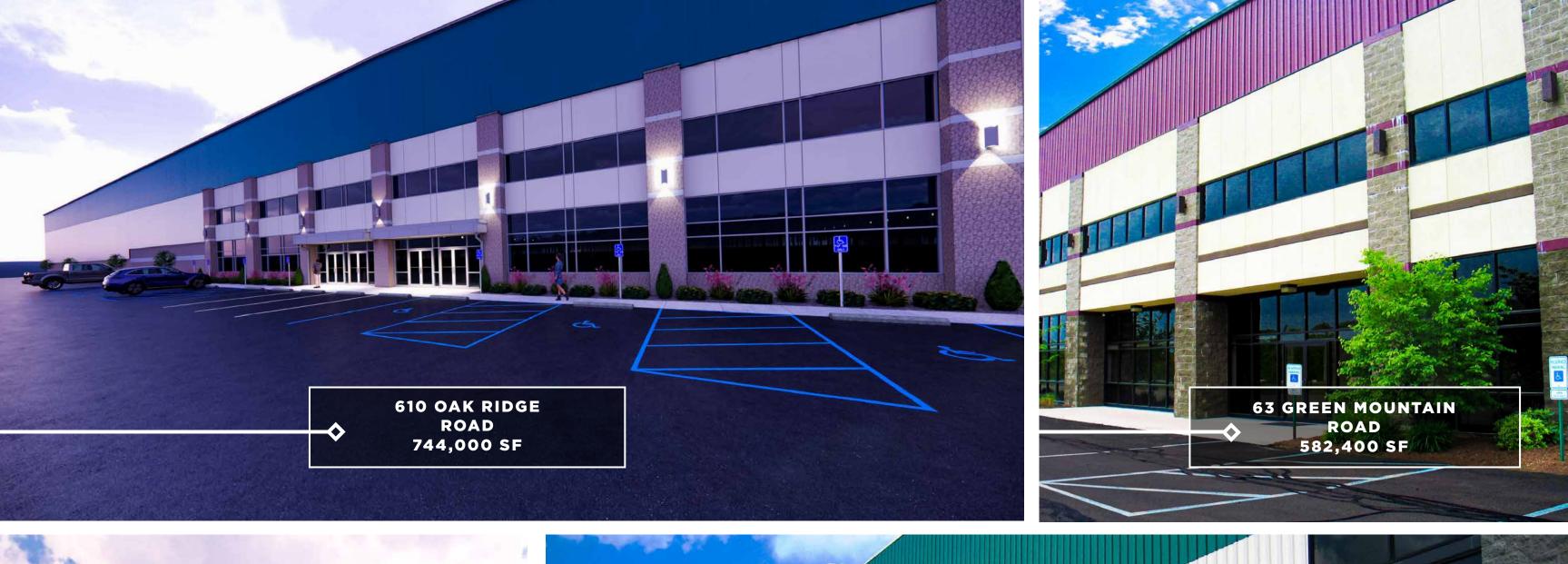
99

We've been able to bring more than 20,000 jobs to the region and that is very gratifying. We go to the groundbreakings and ribbon cuttings, see new jobs come into the area, and know that we've made a difference in the lives of the people of Northeastern Pennsylvania.

> Robert Mericle President & CEO













Since 1985, Mericle has completed industrial, office, flex, and medical projects—big and small — for hundreds of clients.

Mericle's tenants and clients include 40 Fortune 1000 firms.

More than 20,000 people work in the 27 million SF Mericle has developed in Northeastern Pennsylvania.



TENANTS & CLIENTS

40 OF MERICLE'S TENANTS AND CLIENTS ARE FORTUNE 1000 COMPANIES





BOB BESECKER

Vice President - Senior Director of Leasing bbesecker@mericle.com

JIM HILSHER Vice President - Director of Marketing jhilsher@mericle.com

BILL JONES Vice President - Business Development bjones@mericle.com

MERICLE COMMERCIAL REAL ESTATE SERVICES

EAST MOUNTAIN CORPORATE CENTER 100 BALTIMORE DRIVE WILKES-BARRE, PA 18702 570.823.1100 mericle.com mericlereadytogo.com

